

Dear Prospective Client,

We at Sandy Valley Ranch are delighted that you are considering joining our other satisfied customers in having your corporate event with us. Sandy Valley Ranch can provide you with a full service turn-key Western corporate team building event. Conveniently located only 45 minutes from Las Vegas, Nevada, our professionally designed and managed facilities are your best value in exciting, safe, and memorable events.

Because corporate events require a special quality of preparation and expertise, we only allow one client at a time on our property, so we can devote our full attention to you. On the day of your event we would not do any other individual parties, trail rides, or other activities that would distract us from providing you and your company with a first class experience. Our experienced staff are highly trained in the unique needs of corporate events.

Our only objective is to insure a safe, memorable, enjoyable and positive experience for your company. Toward that end, I have put together a sample corporate party/team building proposal for your consideration. This will give you an idea of how your day will go and allow you the option to choose various activities. Be sure to scroll all the way to the end for a checklist of your chosen events

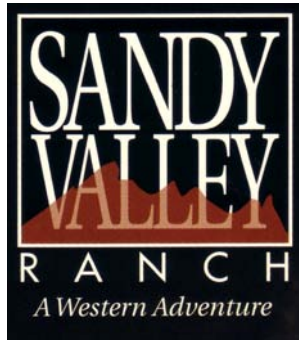
If you do indeed decide you wish to give your company an unforgettable experience in the Great American West please feel free to contact me and I will be happy to discuss any further questions you may have, including providing you with details of bus transportation companies we have previously worked with.

Our corporate packages represent 10 years of working with over 50 companies including HP Tokyo, Louis Vuitton International, G.E. Medical, Bank of America, Fuji Film, Bank of Hong Kong, and Sara Lee. Many of which have returned several times.

If you visit our website at [www.sandyvalleyranch.com](http://www.sandyvalleyranch.com) you can read various testimonials from previous satisfied guests.

I hope to hear from you soon.

Margie Taylor,  
Sales & Marketing  
[www.sandyvalleyranch.com](http://www.sandyvalleyranch.com)



## BASIC COWBOY ADVENTURE PACKAGE

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**Client Name:** \_\_\_\_\_

**Date of the Event:** \_\_\_\_\_

**Number of People (30-200):** \_\_\_\_\_

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**Basic Cowboy Adventure Package – Cost \$5,000**

**Plus \$55/person for food and food service**

**Plus a \$10/guest surcharge (covers consumables and a California Environmental fee)**

Cost includes the following:

- A clean, safe, and inviting Western ranch environment
- All staffing, equipment, instruction, and encouragement for the activities in the Cowboy Adventure Package
- Rental of the Ranch for 4 hours including full-size professional arenas, announcers booth, bleachers, and public address system
- Full staffing by trained, experienced, professional, costumed cowboy staff
- Use of rustic Cowboy style Western dining room that seats 120 and includes a comfortable, inviting cowboy porch
- Men's and women's fully equipped bathrooms including handicapped facilities
- Sandy Valley Ranch signature bandanas for each guest
- Winners' ribbons and the Golden Cow Pie Award
- Access to helicopter medical transport (cost not included)
- Staff member trained in CPR
- Staff member trained in use of heart defibrillation equipment (available on property)
- Use of well trained horses, cattle, and other livestock if such additional activities are requested, and highly trained capable staff to manage those activities

## **Basic Cowboy Adventure Package Activities**

Note: All times are approximate and may vary with size of group, cooperation of group, weather, etc.

### **Arrival and Orientation – 1/2 hour duration.**

Guests arrive at Sandy Valley Ranch and are greeted by “*Bandits*” and cowboys on horseback. They “hold-up” the guests and direct them to the Ranch House for a warm Ranch welcome and orientation by our professional staff. (Client must call either the Ranch 760-657-5400, or the DMC when they get to Jean, Nevada, so we will know the arrival time and have the cowboys ready.)

Release forms are collected individually from each guest as they disembark the buses. (Client is responsible for distributing releases on the bus for signature by each guest. Guests must have executed a release with signature before being allowed to participate in any activities on the Ranch.)

In the Ranch House our staff divides the group into Cowboy “**Gangs.**” Gang members are given different colored SVR signature bandanas to identify their Gang. (Client may determine individual “gang” membership in advance if desired.) Each Gang determines a Gang Leader, who will be given a burlap bag to hold the “hay cube” points the Gangs win in the various activities. Gangs are encouraged to come up with a lively Gang name. A wise Gang will also appoint a “body guard” for the hay cubes to foil efforts by other Gangs to steal the bags.

### **Cowboy Games – 1 hour 15 minutes duration.**

Gangs go out to the lawn to participate in the *Cowboy Games* and rotate through the games trying to earn as many hay cubes as possible for their Gang.

- **Axe Throwing** – Just like Cowboys and Indians, Gangs throw axes at a target. *One hay cube for each axe in the target.*
- **Cowpie Toss** – Gloves are provided for the squeamish. *One hay cube for each pie in the barrel ring.*
- **Bucking Barrel** – Our wranglers “buck” the barrel creating the feel of a real buckin’ bronc. *One hay cube just for climbin’ on.*
- **Horseshoes** – *One hay cube for each leaner, two for each ringer.*
- **Roping Lessons** – Wranglers on the ground teach you how professional cowboys throw a loop. Watch out, our “cow” has a tendency to pull to the left. *One hay cube per catch.*
- **Box Hockey** – This is a cowboy version of foosball done with broom sticks. *One hay cube for each winner.*

### **Cowboy Meal in the Ranch House. 1 hour 15 minutes duration**

- Barbequed ribs and chicken
- Baked Potato
- Coleslaw
- Potato Salad
- Cowboy Beans
- Cookies and Brownies
- Water and soft drinks
- Vegetarian menu available on request consisting of the above and a Veggie Kabob. Must be requested at time of booking.
- Note: At client request, steak may be added to the menu for an additional charge of \$10 per person. Change must be made when menus are confirmed.

### **Awards at the Arenas – 1/2 hour duration**

Our Wranglers weigh the bags to determine the winning Gang! The heaviest bag wins. Attention would-be cheaters! Each bag will be searched for rocks and other foreign materials such as silverware and catsup bottles before weighing. And some lucky guest will be awarded the world-famous and much sought after Sandy Valley Ranch Golden Cow Pie Award.

### **Ranch Farewell and Bus Loading – 15 minutes duration**

Guests bid a sad farewell to the Ranch and head back to the 21<sup>st</sup> century.

## **Optional Activities**

### **Team Cattle Penning – One hour duration. \$600**

A true cowboy experience that your guests will never forget done in our full-sized professional arenas. This is playing Cowboy for Real!! After a demonstration and instruction by our Wranglers, Each Gang chooses 3 members who mount our well-trained horses and compete at pushing our herd of cattle into a pen. Wranglers assist in this activity to insure safety and enjoyment. *The Gang with the fastest time wins 25 hay cubes.*

### **Goat Dressin' – 1/2 hour duration \$400.**

A corporate favorite!! This is an activity for those looking for a really unique western experience, not to mention good exercise. When the gun is fired, two Gangs at a time compete to see which one can catch a goat and dress him in an oversized t-shirt and shorts in the shortest amount of time and run back to the other end of the arena. And never fear this activity is designed to be safe for our goats. Half the battle is makin' sure the goat keeps his shorts on! *25 hay cubes to the winning Gang.*

### **Calf Ropin' – 45 minute duration) \$500**

Each Gang picks two members to represent them in roping our life-size plastic calf "Hard Luck" in the arena. Our wranglers pull Hard Luck on horseback while the guest attempts to swing a rope and catch him from horseback. Hard Luck can be pretty speedy, so this is an activity that can be tailored to different skill levels, insuring everyone enjoys themselves. *25 hay cubes to each gang member who ropes him.*

### **Campfire -- 1 hour duration. \$200**

There's nothing like sittin' and singin' around a real mesquite campfire in the soft night of the Mojave Desert. Our campfire is just outside the Ranch House door. Our SVR song books include lots of "oldies" and some popular new Country Western songs. Sing loud and get our coyotes howling at the moon.

### **Quick Draw – 15 minutes duration. (depending on number of participants) \$300**

Guest love trying to earn the title of fastest gunslinger. They can compete against one another or against our Bandits. The guns we use on the Ranch are replicas of Single Action Colt Pistols that were used in the Wild West. They don't fire real bullets just blanks (in fact the barrels are plugged) which makes this activity safe yet very exciting. This is usually done around the campfire. No cubes awarded. Surviving is reward enough.

### **Cowboy Poetry – 1 hour duration. (Time can vary – He loves to talk.!) \$300**

Published Cowboy Poet Albert Marquis will regale your group with his original poetry. Prepare to hold your sides with laughter as he recounts his true experiences peeing on an electric fence, learning to ride a horse, discovering the difference between men and women, and other off-color and hilarious adventures. He owns the Ranch across the street (the one with the litterer hanging from a gallows in the front yard) and may even ride his horse up to your campfire.

# Cowboy Adventure Event Plan

Number of Guests Guaranteed\_\_\_\_\_

**Please check the desired items below:**

<input type="checkbox"/>	Basic Cowboy Adventure Package	\$	5,000
<input type="checkbox"/>	Team Cattle Penning	\$	600
<input type="checkbox"/>	Goat Dressing	\$	400
<input type="checkbox"/>	“Hard Luck” Calf Roping	\$	500
<input type="checkbox"/>	Campfire	\$	200
<input type="checkbox"/>	Quick Draw	\$	300
<input type="checkbox"/>	Cowboy Poetry	\$	300
<input type="checkbox"/>	Boot Stompin’ Line Dance Instruction	\$	400
<input type="checkbox"/>	Cowboy Band	\$	700
<input type="checkbox"/>	Liquor Pickup and Transportation	\$	200
<input type="checkbox"/>	Bartender	\$	100
	California Environmental Surcharge (\$10 per guest)	\$	
	Food Cost (\$55 per guaranteed guest)	\$	
	Steak added to menu (\$10 per guaranteed guest)	\$	
	Number of Vegetarians	\$	
<b>TOTAL COST OF EVENT</b>		<b>\$</b>	

**Price includes taxes and base gratuity.** If you feel our wranglers provided exceptional service, additional gratuities are always welcome and are shared among our staff.

**Price Detail:** Price does not include transportation or cost of alcoholic beverages or alcohol pick-up. These must be supplied by Client. Prices are good for thirty (30) days. SVR reserves the right to cancel any requested activity, and will refund the cost of said activity. Prices are based on guaranteed number of attendees and may change if more attend. There is no refund for fewer guests than guaranteed.

**Payment Schedule:** 50% or more of the total amount is due upon approval of the proposal. The balance, if any, is due no later than ten (10) working days before the event. **If deadlines are not met, the event may be cancelled and no refund given.**

**Date Scheduling:** Sandy Valley Ranch is a popular corporate destination and events facility. The date and time of your event cannot be guaranteed until your deposit payment is received. In the case of multiple clients seeking the same date and time for their event, clients with the earliest payment receipt date will be given preference.

\_\_\_\_\_  
Client Signature

\_\_\_\_\_  
Date